

2nd Annual

BULK SOLIDS HANDLING WORKSHOP

Best Practices for Challenges, Safety & Solutions

Thursday, September 14, 2017 | Sky Philadelphia | Philadelphia, PA

Solids handling problems can be difficult to solve without some understanding of why they occur. This one-day workshop tackles the basics of several key areas, including the flow of solids, characterization of solid particles, safety concerns for combustible dust, and fundamentals of pneumatic conveying.

**SPONSORSHIP
OPPORTUNITIES**

chemengonline.com/bulksolids

Contact your sales representative for more information.

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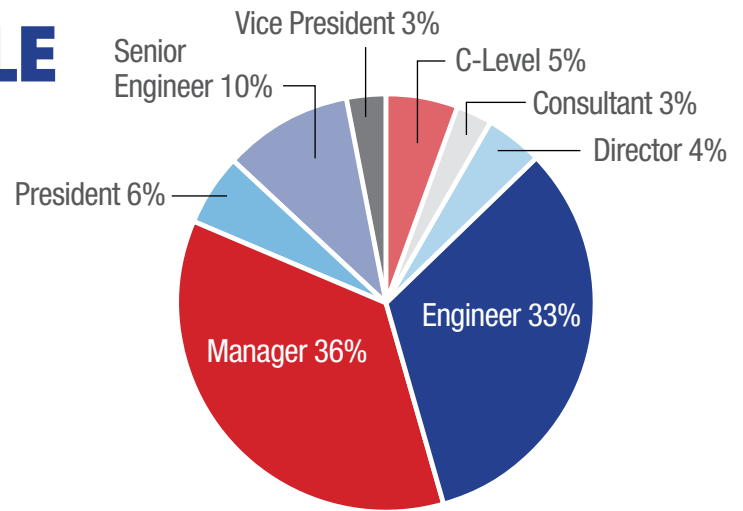
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Gain onsite exposure in front of the chemical process industries' decision makers at the 2nd annual Bulk Solids Workshop, September 14 in Philadelphia, PA. Enhance your marketing message and increase your business exposure and sales by participating in a sponsorship package. Produced by *Chemical Engineering*, the Bulk Solids Workshop is an intimate event providing sponsors with one-to-one access to the CPI decision makers.

“Sponsoring this show was easy for us once we saw the agenda. The speakers were presenting topics on basically everything we have to offer. Sponsoring this event made a lot of sense to us and we are glad we participated.” - Jim Rutter, MassFlow Solutions, Inc.

2016 ATTENDEE PROFILE

- 21 states, 3 countries
- 56.25% outside of the tri-state area
- 43.75% from Pennsylvania, New York and New Jersey



You'll want to be a part of this event in 2017! Take it from last year's attendees:

- 100% of last year's attendees said the sessions met or exceeded expectations
- 100% of last year's attendees said the event was a good investment of time and money
- 100% of last year's attendees would recommend the event to colleagues



“This workshop gives engineers in the solids handling manufacturing industry a solid foundation in conveying technologies, solids flow fundamentals and combustible dust safety. I was very satisfied with the quality of the presentations and information.”

“Very beneficial seminar to gain literature knowledge about this subject. It was information I can use to troubleshoot issues at my plant.”

“I learned how to implement some very practical solutions to solids handling problems that we've had for years.”

“The speakers were very good, the venue was very good, and the overall experience was very good.”

Platinum Sponsor \$5,000 (2 available)

- Exclusive sponsor of:
 - o Networking Reception or
 - o Networking Lunch
- 5-minute speaking slot/presentation on your company and technology prior to reception or lunch
- Two complimentary registrations (includes access to workshop)
- Full page ad in the onsite program guide
- Platinum logo placement on onsite signage
- Logo and sponsor recognition on all promotional materials
- Logo and company description in onsite program guide
- Complimentary table top (includes six foot table, two chairs, wastebasket)

“We were impressed with the people we met at the tabletop displays and their true interest in our products and services. We met some very nice people that had a sincere interest in learning more from us.”

Gold Sponsor \$4,000 (1 available)

- Exclusive Registration Sponsor
- Logo on lanyards and badges for all attendees to wear
- Promotional item or literature at registration table
- Two complimentary registrations (includes access to workshop)
- Full page ad in the onsite program guide
- Gold logo placement on onsite signage
- Logo and sponsor recognition on all promotional materials
- Logo and company description in onsite program guide
- Complimentary table top (includes six foot table, two chairs, wastebasket)

Silver Sponsor \$3,500 (2 available)

- Exclusive sponsor of:
 - o Networking Breakfast or
 - o Conference Wifi
- One complimentary registration (includes access to workshop)
- Half page ad in the onsite program guide
- Silver logo placement on all onsite signage
- Logo and sponsors recognition on all promotional materials
- Logo and company description in onsite program guide
- Complimentary table top (includes six foot table, two chairs, wastebasket)

Bronze Sponsor \$3,000 (3 ~~2~~ available)

- Exclusive sponsor of
 - o Coat/Luggage Check or
 - o ~~Morning Networking Break~~ **SOLD**
 - o Afternoon Networking Break
- One complimentary registration (includes access to workshop)
- One quarter page ad in the onsite program guide
- Bronze logo placement on onsite signage
- Logo and sponsor recognition on all promotional materials
- Logo and company description in onsite program guide
- Complimentary table top (includes six foot table, two chairs, wastebasket)

Table Top Sponsor \$2,500 (5 available)

- One six foot table, two chairs, and wastebasket
- One complimentary registration (includes access to workshop)
- Logo placement on onsite signage
- Logo and company description on all promotional materials
- Logo and company description in the onsite program guide

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SAMPLE ATTENDEE LIST

The list below is a 2016 attendee snapshot of the 2016 Bulk Solids Handling Workshop attendees.

COMPANY	JOB TITLE
Addivant	Project Leader
Arkema, Inc.	Process Engineer
Arysta LifeScience	Toll Manufacturing Manager
Brichem Supply Corp	President
Campbell Soup Company	Project Engineer
Chilworth Technology (a DEKRA Insight Company)	Chief Technical Officer and Director - N. America, Asia Pacific, and India
Church & Dwight Co., Inc.	Process Engineer
Clorox	Associate Research Fellow
Clyde Bergemann Power Group	Vice President, Product and Sales Support
CRI Catalyst Company	Global Tech Service Rep
Cryo Technologies	Lead Process/Safety Engineer
De Dietrich Process Systems	Business Unit Leader - Powder Handling
DSM DYNEEMA	Senior Site Process Engineer
DuPont	Chemical Technologist
DuPont	Engineering Fellow and Group Technology Leader
Electro-Chemical Consulting	Registered Professional Engineer
Fauske & Associates, LLC	Senior consulting engineer
Fluid Energy Processing and Equipment	Director of Operations
Fluid Energy Processing and Equipment	QA and Regulatory Director
Fluid Energy Processing and Equipment	Test Center Manager
Gemco Valve Company	President
Gemco Valve Company	Project Engineer
Grupo PROMAX	Chief Mechanical Maintenance
Grupo PROMAX	Maintenance Manager
Hawley Equipment Sales	President
Jacobs Engineering	Mechanical Engineer
Jenike & Johanson	Project Engineer

COMPANY	JOB TITLE
Jenike & Johanson	Chief Executive Officer
Johnson Matthey	Chemical Engineer
KBR	Principal Tech. Professional - Process
Lilly	Associate Consultant Scientist- TS/MS
Lockheed Martin	Mechanical Engineer Senior Staff
MassFlow Solutions, Inc	President
Mexichem Specialty Resins	Lead Process Engineer
Mexichem Specialty Resins	Process Engineer
Monolith Materials	Project Engineer
Monolith Materials	Vice President Manufacturing and Technology
NUCON International, Inc.	Engineering Manager
NUCON International, Inc.	Production Manager
Palmer International	Process Engineer
Purolite	Senior Process Engineer
Qualco, Inc.	Plant Manager
Shell Global Solutions	Senior Staff Engineer
Shell Oil	Solids Handling Engineer
Smooth-On Inc.	Engineering Manager
Smooth-On Inc.	Project Manager
Solvay	Project Engineering Superintendent
Solvay	Production Engineer
Specialty Granules LLC	Process Engineer
STOCK EQUIPMENT	R&D Mechanical Engineer
Sumitomo Chemical Americas Inc	General Manager
Teva	Executive Director, Engineering Technology & Qualification
The Clorox Company	R&D Process Developer
The Hill and Griffith.com	Maintenance Supervisor
Thetford Corp.	Industrial Engineer
W. R. Grace	Senior Process Design Engineer